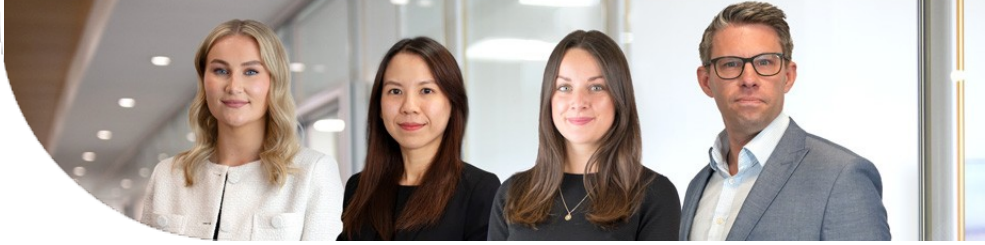

Lester Aldridge Launches New Borrower Real Estate Finance Team

We are excited to introduce our new Borrower Real Estate Finance team at Lester Aldridge.

Our specialist team, led by Partner David Fanchi, advises a wide range of borrowers. These include developers, contractors, and domestic and international investors, on refinancings, buy-to-let acquisitions, bridging and portfolio properties. Incorporating the extensive experience and market knowledge of our Real Estate Finance and Commercial Real Estate teams, our specialist Borrower team provides a thorough understanding of the complex and diverse elements of real estate financing from a borrower's perspective.

"Our goal is to offer borrowers unparalleled expertise and strategic advice tailored to their specific needs," says David Fanchi. "With our vast experience and deep understanding of lender requirements, we are well-positioned to deliver exceptional results for our clients."

Our team members, with their significant experience representing lenders, work in close collaboration with brokers. This approach ensures that we address lender requirements with commercial insight and efficiency, always keeping our clients' interests at the forefront.

Each transaction requires bespoke guidance. We engage with clients individually to discuss their specific needs, timelines, costs, and relevant processes tailored to their situations.

Learn more about our team's capabilities: Lester Aldridge Borrower Real Estate Finance

Photo, left to right: Phoebe Chandler, Chelsie Little and David Fanchi.

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